



PAST PERFORMANCE

DEPARTMENT OF DEFENSE (DOD) CLIENT

U.S. Department of the Navy, NAVAIR, Naval Air Warfare Center Training Systems Division (NAWCTSD) – PRIME

Essential Assets Group delivered a series of multi-day, customized instructor-led cybersecurity training programs via an online learning platform for up to 120 of NAWCTSD’s globally dispersed personnel over a 4-month period. Each program focused on database security and included complex, practical exercises to help students advance their level of learning real-time. Students were able to claim Continuous Learning Points (CLPs) as part of the program. Level of Competition: One awardee out of 10 offers received | Contract Vehicle: Simplified Acquisition Procedures for Small Business

STATE, LOCAL AND EDUCATION (SLED) GOVERNMENT CLIENT

University of Virginia, VASCUPP Cooperative Procurement Agreement

Essential Assets Group was awarded a Cooperative Procurement Agreement from the University of Virginia for Strategic Support Services. The nine-year contract covers services such as: Strategic Advisory and Analysis Services; Organizational Development; Executive Coaching; Project Management & Transition Planning; and Group Facilitation Training. Level of Competition: Multi-award Contract

COMMERCIAL CLIENT

Government Contractor, Washington, DC based

Essential Assets Group delivered an ITIL® Certification Training Program (August 2018) providing needs assessment, goal-setting, program planning, instructor selection, logistical coordination, training delivery, administration of the certification exam, evaluation, and reporting. All 22 participants passed the exam and were certified on their first attempt. The government contractor subsequently awarded Essential Assets Group an ITIL® 4 Certification Training Program for 23 students (December 2019), a CompTIA Security+ Certification Training Program (July 2020), and most recently an Amazon Web Services (AWS) Solutions Architect Training Program (September 2020).

NON-PROFIT ORGANIZATION CLIENT

Project Management Institute Washington, DC Chapter (PMIWDC)

Essential Assets Group delivered an Educational Seminar, Cybersecurity for the Non-Technical Program Manager, for 42 students (March 2019). We led program management, subject matter expertise selection, custom course development, training delivery, evaluation distribution and analysis, and reporting. Subsequently, Essential Assets Group was subsequently awarded the 2020 Educational Seminar for Stakeholder Engagement and Change Management: A Project Management Balancing Act (2020). Additionally, key staff members have experience providing training services for the PMIWDC Chapter on contracts since 2014. Level of Competition: One of four vendors selected out of more than 20 proposals received (2019) and the only vendor selected for 2020.

COMPANY SNAPSHOT

CAGE Code: **812T0**

DUNS Number: **08-093-8271**

System for Award Management (SAM): **Active Registration**

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SOCIO-ECONOMIC STATUS

SBA-certified Woman-owned Small Business **WOSB**

CONTRACT VEHICLES

Federal Agencies can buy from Essential Assets Group through Simplified Acquisition Procedures (SAP) (FAR Part 13), Government Purchase Card, or through our Teaming Partnerships.

NAICS CODES

Essential Assets Group supports clients across the Federal Government, including the Department of Defense (DoD), and the Government Contractor market in the following NAICS Codes:

- 611420** Computer Training
- 611430** Professional and Management Development Training
- 611519** Other Technical and Trade Schools
- 611710** Education Support Services
- 541330** Engineering Services
- 541512** Computer Systems Design Services
- 541611** Administrative Management and General Management Consulting
- 541614** Process, Physical Distribution and Logistics Consulting Services
- 541618** Other Management Consulting Services
- 541990** All Other Professional, Scientific and Technical Services
- 561499** All Other Business Support Services

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